PHILIP MORRIS

EEC REGION

BRUSSELS OFFICE ... AVENUE LOUISE ... 1050 BRUSSELS ... BELGIUM ... TELEPHONE ... TELEX ... CABLE PHILMOBEL ... TELEFAX ...

Mr. Donald Harris
Philip Morris Asia Inc.
Two Pacific Place
88 Queensway

Hong Kong

September 27, 1991

Dear Don,

Please find attached the "bullet points" that you requested for the upcoming meeting with the Thailand Deputy Prime Minister on September 30, 1991.

I have also enclosed a three-page document entitled "Cigarette Ingredients - A Backgrounder" as well as a second document entitled "Questions And Answers Concerning Ingredients". The second document was developed in preparation for questions expected to result from the submission of the U.S. ingredients list; however, it addresses many of the basic questions that may be asked concerning cigarette ingredients.

I would encourage the Philip Morris representative who will be meeting with the Deputy Prime Minister to review my letter to you of August 23, 1991. As you know, this correspondence provides additional detail regarding our strategies in approaching the U.S., New Zealand and Finnish governments.

I will be in my office in Lausanne on all day Saturday if you need to discuss these materials (41/21/618'64'95), and I can be reached at home on Sunday (41/21/20'25'90).

Best personal regards.

Sincerely,

Anthony J. Andrade

Copy : Mr. Charles R. Wall
Mr. Lee Pollak
Mr. Roger Whidden

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